

**WZ New?**  
October 30, 2014

**State-wide  
Salary Survey  
We need your  
participation now**



**Florida Association of Nonprofit Organizations**

*The Heart of the Florida Nonprofit Community*

## **NEW FLORIDA SALARY SURVEY**

Nonprofits leaders from throughout Florida are invited to participate in the Florida Salary and Benefits Survey. FANO is partnering with The NonProfit Times and the National Survey to have a separate report just for Florida. The Survey will be ready for distribution on Feb 27. We are accepting orders for the survey now.

Organizations participating will receive a executive summary free of charge and will be able to purchase the survey at half price or \$125 of the \$250 price.

All nonprofits who have employees need to do "Due Diligence" when it comes to documenting reasonable salary levels as required by the IRS.

This survey will help nonprofits in Florida to be compliant and also to keep up with the trends of the Future.

**We need your help to meet our goal of 250 surveys complete by Nov. 24. Help us make it happen by clicking on the survey link on fano.org**

## **How can FANO better serve you?**

Contact us today to let us know:

info@fano.org

305.557.1764

PLEASE NOTE NEW ADDRESS

512 NE Third Avenue, Second Floor,  
Ft. Lauderdale 33301

## **TWO FUNDING EVENTS**

### **Create Sustainable Nonprofit Funding**

In this session, our Benevon coaches will give you an overview of the Benevon Model -- a systematic process for engaging and developing relationships with mission-focused individual donors. You will learn how to implement mission-focused, permission-based fundraising; how to make your organization more visible in your community and how to identify and cultivate individual donors who are passionate about your mission. Upcoming Florida seminars:

**November 14, 2014**

**Fort Lauderdale –The Salvation Army  
Community Center**  
10:00a.m. – 12:00 p.m.

[Register for the Fort Lauderdale session.](#)

**December 9, 2014**

**Orlando–Crown Plaza Orlando -  
Universal**  
1:00 – 3:00 p.m.

[Register for the Orlando session.](#)

### **More info for Sustainable Funding seminars:**

**Cost:** Free to attend, please RSVP as space is limited.

**Who Should Attend:** Key organizational leadership, including board members, executive director or CEO, development director, and volunteers.

**Questions:** Contact Ann-Li Cooke at 206-428-2142 or [annli@benevon.com](mailto:annli@benevon.com).

*Benevon trains and coaches nonprofit organizations to implement a mission-based system for raising sustainable funding from individual donors. This system ends the suffering about fundraising and builds passionate and committed lifelong donors. The Benevon Model was developed by founder Terry Axelrod, author of seven books and several DVDs, including her most recent book, The Benevon Model: A Step-by-Step Guide to Getting it Right. please visit [www.benevon.com](http://www.benevon.com).*

## **2015 Webinar Series starts Now**

**Wondering how to obtain information quickly and conveniently?.**

**Florida Nonprofits (FANO) will offer a series of webinars on Tuesday and Wednesday during Lunch Hour.**

**Topics include: Advocacy, Employment Benefits, Health Insurance, Banking, Unemployment Savings, Accounting, Grants, Fundraising, to name a few. Please tell us your topic of interest so we can add it to the schedule.**

**RSVP [www.fano.org](http://www.fano.org)**

**Join us from 12-12:45 on Tue. Nov. 4 for our Salary Survey Lunch & Learn**

## **11/30/2014 Deadline for Unemployment Savings is approaching quickly**

**Well... next thing you know it will be November... oops it is already here. Please do not miss this year's opportunity to save your organization funds. The Act of Congress in 1976 was created to benefit organizations such as yours. Your organizations will no longer pay this tax and instead pay only claims through a self-funded process. Our specialist to get this done is First Nonprofit Companies who have been a preferred partner since 2005. Join organizations including Broward House who saved \$55,000 by completing the evaluation from on [www.fano.org](http://www.fano.org).**

**Register Now on [fano.org](http://fano.org)**

## **The Red Event**

**DECEMBER 3, 2014**

**6-9pm at Novecento, Aventura Mall**

**Tickets: \$25/Mems \$20/\$35 at door**

**Includes: 2 drink tickets**

**Huge Variety of Italian Appetizers**

**Silent Auction and Raffle**

**Special Guests**

**!!!! Wear your best Red !!!!**

## **PROFESSIONAL DEVELOPMENT**



**Register Now  
and Earn a**

**Certificate in Nonprofit Management**

**Saturdays 11/8/2014 & 12/6/2014**

**Registration is now open for the  
4-day Intensive 3/7-10/2015**

**In cooperation with  
Broward College & Nova Southeastern University**

**THE SUNSHINE CERTIFICATE**